



Andrews Sykes Group plc

Interim Financial Statements 2022

SYKES PUMPS 

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AIR CONDITIONING

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HEAT FOR HIRE

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Summary of Results

	Unaudited six months ended 30 June 2022 £'000	Unaudited six months ended 30 June 2021 £'000
Revenue from continuing operations	37,903	35,693
EBITDA* from continuing operations	13,181	12,402
Operating profit	8,489	7,955
Profit for the financial period	6,477	6,239
Cash and cash equivalents	34,430	24,717
Net funds	21,741	9,673
	(pence)	(pence)
Basic earnings per share	15.36	14.79
Interim dividend declared per equity share	11.90	11.90
Special dividend declared per equity share	16.60	-

* Earnings before interest, taxation, depreciation, profit on the sale of property, plant and equipment, amortisation and non-recurring items

Chairman's Statement

Overview

The Group's revenue for the 6 months ended 30 June 2022 (the "period") was £37.9 million, an increase of £2.2 million compared with the same period in 2021 and a record for the first half year. Operating profit for the period was £8.5 million compared with £8.0 million in 2021, an increase of £0.5 million, reflecting the increased revenue. Overall, net funds increased by £5.2 million from £16.5 million as at 31 December 2021 to £21.7 million as at 30 June 2022.

Operations review

Revenue at Andrews Sykes Hire in the UK continues to grow and improved by 2.1% compared with the same period in 2021. Our businesses in the rest of Europe experienced a very strong increase in revenue, improving 16.8% compared to the same period in 2021. This result was driven by an exceptional performance from our Italian subsidiary, Nolo Climat, with revenues 92.9% up on the same period in 2021 with the early and prolonged high summer temperatures seen in Italy increasing demand in our cooling products. Consequently, the combined operating profit for the UK and European hire businesses in the period was £1.0 million above the level achieved in 2021.

Climat Location in France has continued to struggle with revenues 12.0% lower than the same period in 2021. As a result, the decision has been made to restructure the business in France and restructuring costs, including depot closures and redundancy, of £0.5m have been incurred during the period. We are confident that once

completed, the restructuring will right-size the French operation and lead to profitable future growth.

Andrews Air Conditioning and Refrigeration, our UK air conditioning installation business, has traded broadly in line with last year. Whilst revenue increased 3.7% in the period compared to the first six months of 2021, it still remains 33.1% lower than the corresponding period in 2019. Operating profit decreased by £0.1 million as compared to first half of 2021 as a continuing struggle to recruit and retain engineers negatively impacted results.

Khansaheb Sykes, our business based in the UAE, has continued to experience a difficult trading environment but pleasingly recorded revenue growth of 5.8% versus the first half of 2021. Despite this revenue increase and a favourable exchange rate between the Dirham and Sterling, operating profit is comparable to the first half of 2021 and continues to be depressed by increased historic bad debt charges.

Profit for the financial period and Earnings per Share

Profit before tax for the period was £8.5 million compared with £7.6 million in the same period last year. This £0.9m increase is attributable to the £0.5 million improvement in operating profit, a net foreign exchange gain on inter-company balances of £0.2 million (2021: loss of £0.1m) due to the weakening of Sterling compared with the Euro, and a net increase of £0.1 million in interest receivable resulting from

the full repayment of the £3.0 million loan outstanding as at 31 December 2021 and higher interest received on cash deposits.

The total tax charge for the period increased by £0.7 million to £2.1 million (2021: £1.3 million), an effective tax rate of 24.0% (2021: 17.5%). The increase in the overall effective rate of tax is driven by a lower level of capital allowances claimed in the UK, coupled with higher profits generated in Italy which has a higher tax rate than in the UK.

Profit after tax in the period was £6.5 million (2021: £6.2 million). Basic earnings per share increased by 0.57 pence, or 3.9%, to 15.36 pence (2021: 14.79 pence) reflecting this increase in profit.

Dividends

The final dividend of 12.50 pence per ordinary share for the year ended 31 December 2021 was approved by members at the AGM held on 14 June 2022. Accordingly, on 17 June 2022 the Company made a total dividend payment of £5.27 million which was paid to shareholders on the register as at 27 May 2022.

The board continues to adopt the policy of returning value to shareholders whenever possible. The Group remains profitable, cash generative and financially strong. Accordingly, the board has decided to declare an interim dividend of 11.90 pence per ordinary share which in total amounts to £5.0 million.

In addition to the interim dividend, the board has assessed the company's ongoing cash requirements and has concluded that, as a result of the company's robust cash generation, a portion of the current cash reserves are surplus to the company's requirements. The board has therefore decided to return this surplus capital to Andrews Sykes shareholders by way of a special dividend of 16.60 pence per ordinary share which in total amounts to £7.0 million. Both the interim and special dividends will be paid on 4 November 2022 to shareholders on the register as at 7 October 2022.

Outlook

The second half of the year has started resiliently with record temperatures in the UK and Europe positively impacting demand for the Group's air conditioning units and chillers. This increased summer demand leads management to be optimistic over the full year results. In the longer term, management remains optimistic that the business will continue to improve but are mindful of the current economic climate and the impact that heightened energy prices, inflation and recession risk can pose to the business and customer demand.

JG Murray
Chairman

27 September 2022

Consolidated Income Statement

for the six months ended 30 June 2022

		Unaudited six months ended 30 June 2022 £'000	Unaudited six months ended 30 June 2021 £'000	Year ended 31 December 2021 £'000
	Note			
Revenue	2	37,903	35,693	75,219
Cost of sales		(15,338)	(15,064)	(29,001)
Gross profit		22,565	20,629	46,218
Distribution costs		(6,846)	(6,386)	(14,066)
Administrative expenses		(7,230)	(6,412)	(10,759)
Other operating income		-	124	151
Operating profit		8,489	7,955	20,074
EBITDA*		13,181	12,402	28,946
Depreciation and impairment losses		(3,444)	(3,399)	(6,628)
Depreciation of right-of-use assets		(1,528)	(1,622)	(3,111)
Profit on the sale of plant and equipment and right-of-use assets		280	574	867
Operating profit		8,489	7,955	20,074
Finance income	3	316	7	24
Finance costs	3	(278)	(401)	(599)
Profit before tax		8,527	7,561	19,499
Tax expense	4	(2,050)	(1,322)	(3,959)
Profit for the period from continuing operations attributable to equity holders of the Parent Company		6,477	6,239	15,540
Earnings per share from continuing operations:				
Basic and diluted	5	15.36p	14.79p	36.85p
Dividend per equity share paid during the period		12.50p	11.50p	23.40p
Proposed dividend per equity share		11.90p	11.90p	12.50p
Proposed special dividend per equity share		16.60p	-	-

* Earnings before interest, taxation, depreciation, profit on sale of property, plant and equipment, amortisation and non-recurring items.

Consolidated Statement of Comprehensive Total Income

for the six months ended 30 June 2022

	Unaudited six months ended 30 June 2022 £'000	Unaudited six months ended 30 June 2021 £'000	Year ended 31 December 2021 £'000
Profit for the period	6,477	6,239	15,540
Other comprehensive income			
Currency translation differences on foreign currency operations	926	(640)	(954)
Net other comprehensive income/(expense) that may be reclassified to profit and loss	926	(640)	(954)
Re-measurement of defined benefit pension assets and liabilities	2,567	2,476	4,430
Related deferred tax	(898)	(619)	(1,551)
Net other comprehensive income that will not be reclassified to profit and loss	1,669	1,857	2,879
Other comprehensive income for the period net of tax	2,595	1,217	1,925
Total comprehensive income for the period attributable to equity holders of the Parent Company	9,072	7,456	17,465

Consolidated Balance Sheet

At 30 June 2022

	Unaudited 30 June 2022 £'000	Unaudited 30 June 2021 £'000	31 December 2021 £'000
Non-current assets			
Property, plant and equipment	20,091	21,761	20,877
Right-of-use assets	12,125	11,594	12,423
Prepayments	-	42	-
Deferred tax assets	-	7	-
Defined benefit pension scheme surplus	9,392	3,606	6,137
	41,608	37,010	39,437
Current assets			
Stocks	5,205	7,821	5,660
Trade and other receivables	18,749	18,584	19,796
Current tax asset	-	268	-
Cash and cash equivalents	34,430	24,717	32,443
	58,384	51,390	57,899
Current liabilities			
Trade and other payables	(14,178)	(14,726)	(13,587)
Current tax liabilities	(485)	-	(265)
Bank loans	-	(2,995)	(3,000)
Right-of-use lease obligations	(2,625)	(2,539)	(2,602)
	(17,288)	(20,260)	(19,454)
Net current assets	41,096	31,130	38,445
Total assets less current liabilities	82,704	68,140	77,882
Non-current liabilities			
Right-of-use lease obligations	(10,064)	(9,510)	(10,332)
Deferred tax liability	(3,124)	-	(1,959)
Provisions	(2,096)	-	(1,971)
	(15,284)	(9,510)	(14,262)
Net assets	67,420	58,630	63,620
Equity			
Called up share capital	422	422	422
Share premium	13	13	13
Retained earnings	62,845	54,667	59,971
Translation reserve	3,894	3,282	2,968
Other reserve	246	246	246
Total equity	67,420	58,630	63,620

Consolidated Cash Flow Statement

for the six months ended 30 June 2022

	Unaudited six months ended 30 June 2022 £'000	Unaudited six months ended 30 June 2021 £'000	Year ended 31 December 2021 £'000
Operating activities			
Profit for the period	6,477	6,239	15,540
Adjustments for:			
Tax charge	2,050	1,322	3,959
Finance costs	278	401	599
Finance income	(316)	(7)	(24)
Profit on disposal of property, plant and equipment and right-of-use assets	(280)	(574)	(867)
Depreciation of property, plant and equipment	3,444	3,399	6,628
Depreciation of right-of-use assets	1,528	1,621	3,111
Difference between pension contributions paid and amounts recognised in the Income Statement	(628)	(625)	(1,194)
Decrease/(increase) in inventories	639	65	(635)
Decrease/(increase) in receivables	1,669	(1,500)	(2,653)
Increase in payables	330	2,534	2,322
Movement in provisions	125	-	1,112
Cash generated from continuing operations	15,316	12,875	27,898
Interest paid	(278)	(284)	(574)
Corporation tax paid	(1,553)	(2,694)	(3,735)
Net cash inflow from operating activities	13,485	9,897	23,589
Investing activities			
Disposal of property, plant and equipment	302	722	1,173
Purchase of property, plant and equipment	(2,380)	(2,794)	(2,530)
Interest received	256	-	9
Net cash outflow from investing activities	(1,822)	(2,072)	(1,348)
Financing activities			
Loan repayments	(3,000)	(500)	(500)
Capital repayments for right-of-use lease obligations	(1,471)	(1,547)	(2,951)
Equity dividends paid	(5,272)	(4,850)	(9,869)
Net cash outflow from financing activities	(9,743)	(6,897)	(13,320)
Net increase in cash and cash equivalents	1,920	928	8,921
Cash and cash equivalents at the start of the period	32,443	24,012	24,012
Effect of foreign exchange rate changes	67	(223)	(490)
Cash and cash equivalents at the end of the period	34,430	24,717	32,443

Consolidated Statement of Changes in Equity

for the six months ended 30 June 2022

	Share capital £'000	Share premium £'000	Translation reserve £'000	Capital redemption reserve £'000	UAE legal reserve £'000	Netherlands capital reserve £'000	Retained earnings £'000	Attributable to equity holders of the parent £'000
At 31 December 2020	422	13	3,922	158	79	9	51,421	56,024
Profit for the period	-	-	-	-	-	-	6,239	6,239
Other comprehensive (expense)/income for the period net of tax	-	-	(640)	-	-	-	1,857	1,217
Total comprehensive (expense)/income	-	-	(640)	-	-	-	8,096	7,456
Dividends paid	-	-	-	-	-	-	(4,850)	(4,850)
Total of transactions with shareholders	-	-	-	-	-	-	(4,850)	(4,850)
At 30 June 2021	422	13	3,282	158	79	9	54,667	58,630
Profit for the period	-	-	-	-	-	-	9,301	9,301
Other comprehensive (expense)/income for the period net of tax	-	-	(314)	-	-	-	1,022	708
Total comprehensive (expense)/income	-	-	(314)	-	-	-	10,323	10,009
Dividends paid	-	-	-	-	-	-	(5,019)	(5,019)
Total of transactions with shareholders	-	-	-	-	-	-	(5,019)	(5,019)
At 31 December 2021	422	13	2,968	158	79	9	59,971	63,620
Profit for the period	-	-	-	-	-	-	6,477	6,477
Other comprehensive income for the period net of tax	-	-	926	-	-	-	1,669	2,595
Total comprehensive income	-	-	926	-	-	-	8,146	9,072
Dividends paid	-	-	-	-	-	-	(5,272)	(5,272)
Total of transactions with shareholders	-	-	-	-	-	-	(5,272)	(5,272)
At 30 June 2022	422	13	3,894	158	79	9	62,845	67,420

Notes to the Interim Financial statements

1 General information and accounting policies

These interim financial statements have been prepared in accordance with the recognition and measurement principles of international accounting standards in conformity with the requirements of the Companies Act 2006.

The information for the 12 months ended 31 December 2021 does not constitute the Group's statutory accounts for 2021 as defined in Section 434 of the Companies Act 2006. Statutory accounts for 2021 have been delivered to the Registrar of Companies. The auditor's report on those accounts was unqualified and did not contain statements under Section 498(2) or (3) of the Companies Act 2006. These interim financial statements, which were approved by the Board of Directors on 27 September 2022, have not been audited or reviewed by the auditors.

Basis of preparation

The interim financial statement has been prepared using the historical cost basis of accounting except for:

- (i) Properties held at the date of transition to IFRS which are stated at deemed cost;
- (ii) Assets held for sale which are stated at the lower of (i) fair value less anticipated disposal costs and (ii) carrying value;
- (iii) Derivative financial instruments (including embedded derivatives) which are valued at fair value; and
- (iv) Pension scheme assets and liabilities calculated at fair value in accordance with IAS 19

The annual financial statements of the Group are prepared in accordance with international accounting standards in conformity with the requirements of the Companies Act 2006. The condensed set of financial statements included in this half-yearly financial report has been prepared in accordance with the AIM Rules issued by the London Stock Exchange.

Accounting policies

The principal accounting policies applied in preparing the interim Financial Statements comply with international accounting standards in conformity with the requirements of the Companies Act 2006 and are consistent with the policies set out in the Annual Report and Accounts for the year ended 31 December 2021.

No new standards or interpretations issued since 31 December 2021 have had a material impact on the accounting of the Group

Functional and presentational currency

The financial statements are presented in pounds Sterling because that is the functional currency of the primary economic environment in which the group operates.

Notes to the Interim Financial Statements continued

2 Revenue

An analysis of the Group's revenue is as follows:

	Unaudited six months ended 30 June 2022 £'000	Unaudited six months ended 30 June 2021 £'000	Year ended 31 December 2021 £'000
Continuing operations			
Revenue outside the scope of IFRS 15 and recognised as lease income in accordance with IFRS 16:			
Hire	33,772	31,627	67,734
Revenue recognised at a point in time in accordance with IFRS 15:			
Sales	2,739	2,709	4,630
Maintenance	665	752	1,368
Installation and sale of units	727	605	1,487
Group consolidated revenue from the sale of goods and provision of services	37,903	35,693	75,219

The geographical analysis of the Group's revenue by origination is:

	Unaudited six months ended 30 June 2022 £000	Unaudited six months ended 30 June 2021 £000	Year ended 31 December 2021 £000
United Kingdom	23,225	22,743	47,917
Rest of Europe	10,365	8,874	19,442
Middle East and Africa	4,313	4,076	7,860
	37,903	35,693	75,219

The geographical analysis of the Group's revenue by destination is not materially different to that by origination.

3 Finance income and costs

	Unaudited six months ended 30 June 2022 £'000	Unaudited six months ended 30 June 2021 £'000	Year ended 31 December 2021 £'000
Finance income			
Net interest on net defined benefit pension surplus	60	7	15
Interest receivable on bank deposit accounts	31	-	9
Inter-company foreign exchange gains	225	-	-
	316	7	24
Finance costs			
Interest charge on bank loans and overdrafts	(25)	(20)	(44)
Interest charge on right-of-use lease obligations	(253)	(264)	(530)
Inter-company foreign exchange losses	-	(117)	(25)
	(278)	(401)	(599)

Notes to the Interim Financial Statements continued

4 Income tax expense

The total effective tax charge for the financial period represents the best estimate of the weighted average annual effective tax rate expected for the full financial year applying tax rates that have been substantively enacted by the balance sheet date. UK corporation tax has been provided at 19%. In the UK budget on 15 March 2021, the chancellor announced that the rate of corporation tax in the UK will increase from 19% to 25% with effect from 1 April 2023. This increase will increase the amount of corporation tax payable in the UK. Deferred tax has been calculated based on the rates that the directors anticipate will apply when the temporary timing differences are expected to reverse.

	Unaudited six months ended 30 June 2022 £'000	Unaudited six months ended 30 June 2021 £'000	Year ended 31 December 2021 £'000
Current tax			
UK corporation tax at 19% (June and December 2021: 19%)	1,139	736	2,253
Adjustments in respect of prior periods	-	(21)	(657)
	1,139	715	1,596
Overseas tax	644	530	1,251
Total current tax charge	1,783	1,245	2,847
Deferred tax			
Origination and reversal of timing differences	126	386	712
Effect of tax rate change	-	(309)	(97)
Adjustments in respect of prior periods	141	-	497
Total deferred tax charge/(credit)	267	77	1,112
Total tax charge for the financial period	2,050	1,322	3,959

5 Earnings per share

Basic earnings per share

The basic figures have been calculated by reference to the weighted average number of ordinary shares in issue and the earnings as set out below. There are no discontinued operations in any period.

	Unaudited six months ended 30 June 2022	Unaudited six months ended 30 June 2021	Year ended 31 December 2021
Weighted average number of ordinary shares	42,174,359	42,174,359	42,174,359
Basic earnings	£000 6,477	£000 6,239	£000 15,540
Basic earnings per ordinary share	pence 15.36	pence 14.79	pence 36.85

Diluted earnings per share

There were no dilutive instruments outstanding as at 30 June 2022 or either of the comparative periods and therefore there is no difference in the basic and diluted earnings per share for any of these periods. There were no discontinued operations in any period.

Notes to the Interim Financial Statements continued

6 Dividend payments

Dividends declared and paid on ordinary one pence shares during the 6 months ended 30 June 2022 were as follows:

	Paid during the six months ended 30 June 2022	
	Pence per share	Total dividend paid £'000
Final dividend for the year ended 31 December 2021 paid on 17 June 2022 to members on the register as at 27 May 2022	12.50p	5,272

The above dividend was charged against reserves during the 6 months ended 30 June 2022.

On 27 September 2022 the directors declared an interim dividend of 11.90 pence per ordinary share which in total amounts to £5,019,000. In addition, a special dividend of 16.60 pence per ordinary share which in total amounts to £7,001,000 was also declared. These will be both be paid on 4 November 2022 to shareholders on the register as at 7 October 2022 and will be charged against reserves in the second half of 2022.

Dividends declared and paid on ordinary one pence shares during the 6 months ended 30 June 2021 were as follows:

	Paid during the six months ended 30 June 2021	
	Pence per share	Total dividend paid £'000
Final dividend for the year ended 31 December 2020 paid on 18 June 2021 to members on the register as at 28 May 2021	11.50p	4,850

The above dividend was charged against reserves during the 6 months ended 30 June 2021.

Dividends declared and paid on ordinary one pence shares during the 12 months ended 31 December 2021 were as follows:

	Paid during the year ended 31 December 2021	
	Pence per share	Total dividend paid £'000
Final dividend for the year ended 31 December 2020 paid on 18 June 2021 to members on the register as at 28 May 2021	11.50p	4,850
Interim dividend declared on 27 September 2021 and paid on 5 November 2021 to members on the register as at 8 October 2021	11.90p	5,019
	23.40p	9,869

The above dividends were charged against reserves during the 12 months ended 31 December 2021.

7 Pensions

The Group closed the UK Group defined benefit pension scheme to future accrual as at 29 December 2002. The assets of the defined benefit pension scheme continue to be held in a separate trustee administered fund. Over recent years the Group has taken steps to manage the ongoing risks associated with its defined benefit liabilities.

As at 30 June 2022 the Group had a net defined benefit pension scheme surplus, calculated in accordance with IAS 19 using the assumptions as set out below, of £9,392,000 (30 June 2021: £3,606,000; 31 December 2021: £6,137,000). The asset has been recognised in the financial statements as the directors are satisfied that it is recoverable in accordance with IFRIC 14.

Following the triennial recalculation of the funding deficit as at 31 December 2019, a revised schedule of contributions and recovery plan was agreed with the pension scheme trustees in March 2021 and was effective from 1 January 2021. In accordance with this schedule of contributions and recovery plan, the Group will be making regular contributions of £110,000 per month for the period 1 January 2021 to 31 December 2022, and £10,000 per month for the period 1 January 2023 to 31 December 2025 or until a revised schedule of contributions is agreed, if earlier. Consequently, the Group expects to make total contributions to the defined benefit pension scheme of £1,320,000 during 2022.

Notes to the Interim Financial Statements continued

7 Pensions continued

Assumptions used to calculate the scheme surplus

The IAS 19 figures are based on a number of actuarial assumptions as set out below, which the actuaries have confirmed they consider appropriate.

	30 June 2022	30 June 2021	31 December 2021
Rate of increase in pensionable salaries	n/a	n/a	n/a
Rate of increase in pensions in payment	3.2%	3.3%	3.5%
Discount rate	3.8%	1.8%	1.8%
Inflation assumption - RPI	3.2%	3.3%	3.5%
Inflation assumption - CPI	2.6%	2.7%	2.9%
Percentage of members taking maximum tax-free lump sum on retirement	75%	75%	75%

The demographic assumptions used for 30 June 2022, were the same as used in 31 December 2021, 30 June 2021 and the last full actuarial valuation performed as at 1 April 2020.

Assumptions regarding future mortality experience are set based on advice in accordance with published statistics. The mortality table used at 30 June 2022, 30 June 2021 and 31 December 2021 is 100% S3PA CMI2020 with a 1.25% per annum long term improvement for both males and females, heavy tables for males and medium tables for females.

Valuation

The defined benefit scheme funding has changed under IAS 19 as follows:

	Unaudited six months to 30 June 2022	Unaudited six months to 30 June 2021	Year to 31 December 2021
Funding status	£'000	£'000	£'000
Scheme assets at end of period	40,648	46,958	48,475
Benefit obligations at end of period	(31,256)	(43,352)	(42,338)
Surplus in scheme	9,392	3,606	6,137

The increase in the pension surplus since December 2021 is mainly due to a decrease in the value of liabilities as a consequence of an increase in bond yields increasing the discount rate.

8 Net funds and movement in financing liabilities

	Unaudited six months ended 30 June 2022 £'000	Unaudited six months ended 30 June 2021 £'000	Year ended 31 December 2021 £'000
Cash and cash equivalents per consolidated cashflow statement	34,430	24,717	32,443
Bank loans at the beginning of the period	(3,000)	(3,491)	(3,491)
Loans repaid	3,000	500	500
Other non-cash changes	-	(4)	(9)
Bank loans at the end of the period	-	(2,995)	(3,000)
Right-of-use lease obligations at the beginning of the period	(12,934)	(12,849)	(12,849)
Capital repayments for right-of-use lease obligations	1,472	1,547	2,951
New right-of-use leases entered into during the period	(1,204)	(963)	(3,325)
Non-cash movements re: termination of right-of-use lease obligations	77	36	40
Foreign exchange	(100)	180	249
Right-of-use lease obligations at the end of the period	(12,689)	(12,049)	(12,934)
Gross debt	(12,689)	(15,044)	(15,934)
Net funds	21,741	9,673	16,509

9 Distribution of interim financial statements

Following a change in regulations in 2008, the Company is no longer required to circulate this half year report to shareholders. This enables us to reduce costs associated with printing and mailing and to minimise the impact of these activities on the environment. A copy of the interim financial statements is available on the Company's website, www.andrews-sykes.com.



St David's Court, Union Street
Wolverhampton, WV1 3JE
Tel: 01902 328700
E-mail: info@andrews-sykes.com
andrews-sykes.com

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